

TORRES DECLARATION

EXHIBIT 4

b頁 1 - 3(B)

Leo

寄件者: "IRENE-LUISA TORRES" <jambi_face@yahoo.com>
收件者: "William Wong" <goddess1@goddess-hk.com>
傳送日期: 2003年8月11日 下午 03:32
主旨: 8/10/03 TO: GODDESS/ ATTN:WILLIAM WONG

8/10/03

DEAR WILLIAM,
HOPE ALL IS WELL WITH YOU....HOPE LYNN AND THE KIDS
ARE WELL ALSO!!! DOES LYNN HV AN E-MAIL ADDRES IN
AUSTRALIA???? IF SO WOULD SHE MIND HEARING FROM
ME???

ANYWAY... I AM E-MAILING YOU AS I HV NEVER HAD ANY
ANSWERS FROM YOU ON THE E-MAIL I SEND YOU AT THE END
OF JUNE. WHEN WE LAST SPOKE YOU SAID THE GIRLS WERE
GATHERING THE INFO AND WOULD BE SENDING IT TO ME...I
HV NEVER REC'D IT...????? SOME OF THE THINGS I
DISCUSSED IN THAT E-MAILS WERE:

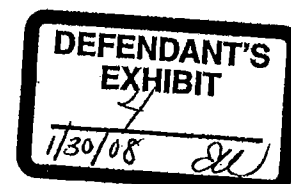
- 1) SWATHCES OF EXISTING MICRO SUEDE COLORS
 - 2) SWATHCES OF EXISTING LOOP SHAG
 - 3) THE MORMONS MATERIAL ----SMPLS OF YOUR
COUNTERED OUTSOLE MATERIAL, SMPLS OF YOU COUNTERED
UPPER MATERIAL. NEED TO KNOW COST OF THE LADIES
BALLERINA USING YOUR MATERIAL.....
 - 4) I HV THE STARLET HERE SO YOU CAN MAKE SMPLS
OF THE BETTER SLIPPERS FOR THE BOUTIQUES.... AS I
DON'T HV A FED EX OR UPS SERVICE.....I HAD ASKED IF
YOU WOULD PASS ME YOURS SO I COULD SEND TO YOU.....CAN
YOU DO THIS?????
- DO YOU NEED ME TO REFORWARD THAT E-MAIL TO YOU????

RE THE EVA SANDALS FOR ENWELL.... HE IS MAKING MY
SMPLS BUT CAN'T COMPLETE WITH OUT THE EVA SMPLS. I
TOLD HIM I WAS WAITING TO SEE QUALITY FROM A MAKER YOU
KNOW BUT STILL HV NOT REC'D....IF YOU DON'T HV THE
TIME...IT S OK, PLS JUST PASS BACK TO ENWELL AND I
WILL SEND HIM TO SOMEONE ELSE....

I STILL PLAN ON COMING OVER AROUND THE END OF SEPT TO
DO DEVELOPMENT FOR FALL/WIN 2004-05.... I WILL WAIT
FOR A FRIEND OF MINE TO RETURN FROM PARIS AFTER THE
SHOWS AND WILL HV THE EURO COLOR PALATE AND DIRECTION.
YOU WILL BE IN HK??????

DO KEEP IN TOUCH WITH RAY AS HE IS REALLY LOOKING TO
GET OUT OF BB....THINGS ARE REALLY NOT GOOD THERE AS
YOU CAN IMAGINE. I KNOW HE IS VERY FRUSTRATED AND I
THINK HE COULD BE A HELP ALSO FOR OUR BUSINESS ON YOUR
SIDE AS WELL.

I AM NEARLY FINISHED WITH THIS PROPOSAL FOR THE



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BUSINESS. THE PROGRAM IS VERY TEDIOUS BUT PROFESSIONAL AND COVERS ALL GROUND WORK.... I HV HAD REGUALR MEETINGS WITH BEN DANIELLO AND HOWARD. AS I TOLD YOU WHEN WE HAD HAD OUR LONG CONVERSATION BEN WILL BE ON BOARD AT THE END OF NOV. WE PLAN TO LAUNCH EARLY AND OF COURSE WILL HOLD MARKET APPTS IN JAN AND MARCH AS WELL AS TRAVEL TO SEE VARIOUS CUSTOMERS. HOWARD IS TIED TO DEARFOAMS UNTIL JUNE 2004. HE WILL HOWEVER DO HIS CALLS TO THOSE MM'S, VPS ETC THAT ARE HIS PERSONAL FRIENDS. MY ISSUES AS FAR AS MONEY COMING FROM THEM ARE STILL THE SAME....I WOULD MUCH RATHER SEE IF JOHN LAU WOULD SPIN ME OFF WITH YOU AND FLICKER OR JUST BY HIMSELF OR WITH YOU! I REALLY WNAT TO PROMOTE THAT I AM AN EXTENSION OF THE FTYS.... I THOUGHT ABOUT WHAT YOU SAID AND I KNOW THAT I MUST OFFER THEM SOMETHING.....BUT WHAT IS THE QUESTIONS???? DO YOU HV ANY SUGGESTIONS???? I WANT TO HV EVERYTHING STRAIGHT B/4 I APPROACH JOHN LAU....TIME IS ALSO OF THE ESSENSE....

AS FAR AS THE SHOW ROOM...COULD YOU CHECK INTO THE TABLES FOR ME AS WELL AS THE WOOD SCREEN, FEW PAINTINGS- SEDATE MOUNTAIN VIEWS, WATERFALLS.... YOU KNOW MY TASTE & THE FEW OTHERS THINGS WE TALKED ABOUT....I THINK THIS WOULD GIVE A VERY DISTINGUISHED LOOK TO OUR SHOWROOM AND FURTHER ENHANCE OUR IMAGE THAT WE ARE A COLABORATION WITH THE FACTORIES.....

HOWARD HAD CONTACTED ROXANNE OF MAY CO (HE AND BEN ARE PERSONAL FRIENDS OF HERS) THERE WILL DEFINATELY BE A NEED FOR MY SLIPPERS IN THE BAGS AS I HAD DEVELOPED LAST SUMMER. IT SEEMS THIS IS SOMETHING THEY WILL CARRY ALL YEAR ROUND. I NEED TO NOW FIND PRT'D FABRIC FROM A SHEET COMPANY SO I CAN HV CO-ORDINATING PATTERNS AS WE DID FOR LA. I AM CHECKING ON THIS SIDE BUT NEED HELP ON YOUR SIDE....THERE MUST BE SHEET MAKERS IN CHINA THAT MAKE FOR CANNON OR DAN RIVER, OR MARTEX..... FINDING IN THE LOCAL MARKET WILL DEFINATELY NOT CUT THE CAKE.....

PLS ADVISE WHAT NEW MICRO FIBER ITEMS YOU BEEN ABLE TO FIND?????? PRICE WILL DEFINATELY MAKE A DIFFERENCE ON REG MICRO CHEN NOW.....DEERFOAMS IS MAKING AS IS EVERYONE ELSE....IF WE DON'T OVER AT A GOOD PRICE WILL WILL LOOSE THIS BUSINESS....OBVIOUSLY I NEED TO TAKE BB'S BUSINESS ON THIS... FROM WHAT I HV HARD HE HAD ROOTS COPY YOUR SMPLS FOR SPRING....ROOTS WILL BE USING GLOBALS MATERIAL AND WE MUST NOW BE AT A PRICE TO GOBBLE UP THE BUSINESS.... PRINTED MICRO SUEDE ALSO SEEMS TO BE HAPPENING AS WELL SO CAN YOU LET ME KNOW WHERE YOU ARE ON THIS ONE.....AS I FURTHER MY FALL/WINTER DEVELOPMENT /TREND RESEARCH I WILL KEEP YOU POSTED...

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PLEASE ADVISE IF "BETTA" IS USEABLE IN THE STATES AS OF YET! I ASK THIS BECAUSE IF WE CAN USE IT THEN I WILL NEED TO HAVE SOME HISTORY TO BE ABLE TO PRESENT TO BUYERS AND TO HAVE AROUND THE SHOW ROOM ETC.

I DON'T KNOW WHAT WILL HAPPEN TO THE LA LICENSE.... AS I MUST HV A SHOW ROOM AND NAME TO PRESENT.....IF THIS DOES COME TO PASS IT MAY BE A HELP TO HV THE FTYS WHO BACK ME PRESENT AT THE MEETING....

WILLIAM, I JUST WANT TO LET YOU KNOW THAT HOWARD AND BEN BOTH CONTINUE TO HEAR ABOUT QUALITY OF THE FACTORIES I WORK WITH..... THEY HV BOTH SAID THAT AS THEY DEALT W/THE SAME CUSTOMERS...THEY WERE CONSTANTLY TOLD THAT THE SMPLS THEY REC'D WERE BETTER THEN THE ACTUAL PRODUCTION.... I KNOW THAT LOOP SHAG WILL REALLY KNOCK THE SOCKS OFF OF THE MARKET....THAT IS HOW MUCH I BELIEVE IN IT...BUT QUALITY HAS BEEN AN ISSUE THEY ARE HEARING ABOUT. RAY HAS ALSO TOLD ME THAT BB IS REC'G GETTING SMPLS THAT DO NOT LOOK ANYTHING LIKE THE SMPLS IN OUR SHOW ROOM.... HOWARD ALSO ADV'D ME THAT DEARFOAMS IS LOOKING TO KNOCK OFF YOU ITEM ALONG WITH A FEW OTHER PEOPLE WHO ARE ALREADY RESOURCING IT IN CHINA..... ALL I ASK YOU IS THAT FOR US YOU KEEP THE ITEM CONSISTANT AND HOW I ORIGINALLY SMPL'D IT. THIS IS THE ONLY WAY WE WILL BE ABLE TO KEEP THIS ITEM ALIVE. HOWARD & BEN FEEL THAT ONCE BB LOOSES THIS ITEM THEY WILL LOOSE A GREAT STAPLE BUT UNLESS YOU GIVE US THE CORRECT QUALITY THAT I STARTED WITH YOU WILL KILL THIS ITEM AND LEAVE IT OPEN FOR EVERYONE TO BASTARDIZE IT TO THE POINT THAT IT SATARATES THE MARKET AND ENDS UP MEANING NOTHING TO ANYONE....I THINK YOU CAN UNDERSATND!!!! ALSO IF TT BUYS, THEY WON'T ACCEPT INCORRECT QUALITY AND WE WOULD LOOSE BUSINESS IF THEY DID NOT GET WHAT THEY HAD IN HAND OR ORDERED....

ANYWAY, ITS LATE AND I NEED TO GO TO SLEEP AS TOMO IS ANOTHER DAY TO BATTLE! LOOKING FORWARD TO YOUR REPLY!

THANKS & RGRDS IRENE-LUISA

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